Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of September 30, 2004 1

OTHER MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Other ² Members ³	End of Quarter														
Connecticare of Massachusetts, Inc,	0	0	0	0	0	0	10	0	0	0	0	0	0	0	10
Harvard Pilgrim Health Care, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	0	0	0	0	1	19	7	0	0	0	0	0	0	27
HMO Blue 4	3	4	4	0	22	0	15	3	56	0	19	5	10	2	143
Tufts Associated HMO, Inc. ⁵	0	0	0	0	6	0	0	0	25	0	14	0	6	2	53
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Total Other Members	3	4	4	0	28	1	44	10	81	0	33	5	16	4	233

Information reported by HMOs as of the end of the third quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

Includes all members enrolled in the HMO whose group coverage and COBRA coverage have expired and who have converted to an individual (conversion) policy as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

³ Carriers that do not have any members in closed group conversion plans are not reflected in this report.

⁴ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

Doing business as Tufts Associated Health Plan and as Tufts Health Plan.